

We are looking for a volunteer Philanthropy and Fundraising Manager!

Lengo Football Academy's story

This is an inspiring true story of a charismatic and generous man passionately committed to sharing his love of football for sustainable social change in Tanzania. From a life of poverty and hardship, Emanuel Saakai is now honouring his culture, creating opportunities for disadvantaged youth and giving back to his local community from charitable support. Dedicated to youth reaching their full potential, Lengo Football Academy takes them on a powerful journey from scoring goals to realising life goals where individuals, families and communities thrive.

Lengo Football Academy is a registered charity with the Australian Charities and Not-For-Profit Commission (ACNC) and has deductible gift recipient (DGR) status in Australia.

The Tanzanian not-for-profit business has been established since 2012.

For more information about Lengo's story please see:

<https://lengofootballacademy.com/our-story/>

What does this role look like?

We are looking for a volunteer Fundraising and Philanthropy Manager to help raise funds in Australia for our youth in Tanzania.

- In the long term, develop and implement a two-year philanthropic and fundraising plan to grow the number of individual donations and donor retention with the aim of growing Lengo's fundraising revenue.
- In the short term, work with the Chairperson to develop digital fundraising campaigns throughout the year.

- Research funding opportunities
- Donor reporting and thanking

Practicalities of the role

- The role will be done remotely and if you are based in Melbourne there is the possibility of meeting face-to-face with the Chairperson and Founder.
- There will be actions and follow up throughout each week, which will culminate in approximately 2 hours of work per week.
- We may hold held day strategic planning workshops on a yearly basis and these will be scheduled in advance.
- This role reports through to the Chairperson of the Committee, Roxanne Strauss.

Qualifications and Experience

This role is for you if you have;

- Demonstrated experience in a similar role
- Experience managing fundraising campaigns
- Strong communications skills, both written and verbal
- Self-motivated and ability to work with a high level of autonomy
- Demonstrated project management skills
- Experience in delivering digital fundraising campaigns, included direct mail.

Organised, passionate and self-motivated

As this is a flexible role and we are looking for a go-getter and self-starter who will really make a difference to Lengo and to lives of the young people we serve.

You must have an understanding of what it is like to work in a start-up organisation and be up for the challenge of growing our operations in Australia and Tanzania.

Great people skills

You won't be directly managing any people in this role, however we are all people people at Lengo and we work together as one team.

Strong communication skills and emotional intelligence are a must.

Our Values

Have Heart: Be passionate and empathetic towards yourself, your team and your community. Embrace your emotions and use them to make decisions and solve problems.

Team First: Operate as one and bring your humble self to work and play, always working in the best interests for the Lengo team.

Play Fair: Have integrity and be respectful to others, your peers and your community. Listen to other people's points of view and keep in mind that diversity is the key to life.

Work Hard: Be committed and disciplined. Throw everything you have into scoring goals on and off the football field.

Value Growth: Keep growing and stepping into your learning zone each and every day. Remain open and curious to aid your personal and professional growth to reach your potential.

Be You: Value your individuality, creativity and be authentic. Know yourself and bring your whole self to work and play. As Oscar Wilde said, "be yourself, everyone else is taken."

What's in it for you?

- This is an opportunity to expand on your professional experience as you will have the opportunity to contribute to the development of Lengo Football Academy in Australia and in Tanzania
- You'll work directly with our Founder and CEO, Emanuel Saakai (a Maasai

humanitarian) who is based in Australia

- You will have the opportunity to learn more about Maasai culture in Tanzania
- You will feel the sense of pride in helping young people in Tanzania reach their potential through football and creating pathways for them to take their next step in life.

Is this role for you?

If this role is for you, please send your Resume and Covering Letter to
hello@lengofootballacademy.com

Roxanne Strauss (Chairperson) will conduct an initial phone screen and the recruitment process will go from there.

A requirement of this role will be to undertake a volunteer working with children check.